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|------------|---|-------------------|-----------|---|---------|
| Category | : | Construction | SIC | : | 1799 |
| Detail | : | Contractor Paving | Price | : | 390,000 |
| County | : | Seminole | Down | : | 390,000 |
| State/Prov | : | Florida | Disc Earn | : | 148,678 |
| Country | : | USA | Sales | : | 659,584 |

Established hardscape installation company with a strong 15-year track record, consistent demand, and an excellent reputation throughout Central Florida. Specializing in premium brick paver and natural stone projects, this business serves a steady residential market with services including driveway replacements, pool deck renovations, patios, walkways, and surface maintenance.

The company operates with an efficient subcontractor labor model, allowing for low overhead and flexible scalability without the administrative burden of managing employees. The owner focuses on project oversight and client relations, while trained subcontracted crews complete most installation work. A full inventory of trucks, trailers, tools, cutting equipment, and job-ready materials is included in the sale, offering strong value and smooth continuity for a new owner.

Highlights:

- 15 years serving residential clients with high referral and repeat business.
- Specializes in high-margin paver and natural stone installations.
- Low-overhead, home-based model with subcontracted installation crews.
- All equipment included — trucks, trailers, compactors, saws, tools, and more.
- No special licensing required beyond a local business license.
- Work scheduled several weeks to months out, demonstrating consistent demand.
- Marketing efforts currently minimal — significant upside through digital marketing, social media, and expanding service coverage.
- Clean financial footprint with no liens, legal issues, or complex contracts.

This opportunity is ideal for a hands-on owner-operator, a contractor expanding into hardscaping, or an investor seeking a scalable service business with strong cash flow potential. With growing demand for outdoor living and property improvement projects, the business is well-positioned for continued growth under new leadership. **Seller will provide transition support to ensure a smooth handover.**

| | | |
|-------------------|---|---|
| Reason for Sale | : | RELOCATION |
| General Location | : | Central Florida Area |
| Organization Type | : | 'LLC' Hours Owner Works: 50 |
| | : | Years Established: 15 Years Owned: 15 Emp FT: 0 Emp PT: 0 Mgrs: 0 |
| Non Compete | : | Miles: 20 Years: 3 Weeks Training: 2 Cost: 0 |
| Operating dys/hrs | : | Monday thru Friday 8am - 6pm, Saturdays 10am - 2pm |
| Skills/Licenses | : | General Management - Business License |
| Business is | : | Relocatable: Y Home Based: Y Franchise: N Lender P/Q: N |

| Data Source | P/L Statement | P/L Statement | P/L Statement |
|------------------------|---------------|---------------|---------------|
| Year (Cash Flow) | 2024 (N) | 2023 (N) | 2022 (N) |
| Gross Revenue | 659,584 | 523,340 | 622,746 |
| Cost of Goods | 381,113 | 247,984 | 332,222 |
| Gross Profit | 278,471 | 275,356 | 290,524 |
| Expenses | 215,191 | 256,107 | 189,882 |
| Net | 63,280 | 19,249 | 100,642 |
| Owner Salary | 0 | 0 | 0 |
| Benefits | 50,000 | 50,000 | 50,000 |
| Interest Expense | 0 | 0 | 0 |
| Depreciation | 0 | 66,618 | 0 |
| Other | 35,398 | 21,247 | 31,867 |
| Discretionary Earnings | 148,678 | 157,114 | 182,509 |

| | | | | | |
|--------------|---------|----|--------------|---------|----|
| Accounts Rec | 0 | N* | Real Estate | 0 | N* |
| Inventory | 500 | N* | | 0 | N* |
| F F & E | 135,550 | Y* | Total Assets | 135,550 | Y* |
| Leasehold | 0 | N* | | | |

*Included?

| | | | | | | | | |
|--------------------|-----------------|---|------|------------------|-------|------|---------|------|
| Lease/Month: 0 | Square Footage: | | | Building Type: | | | | |
| Terms and Options: | | | | Expiration Date: | | | | |
| Loan/Assumable | - Amt: | 0 | Mos: | 0 | Rate: | 0.00 | Mo Pmt: | 0.00 |
| Loan/Seller | - Amt: | 0 | Mos: | 0 | Rate: | 0.00 | Mo Pmt: | 0.00 |
| Loan/Other | - Amt: | 0 | Mos: | 0 | Rate: | 0.00 | Mo Pmt: | 0.00 |

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Buyer

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